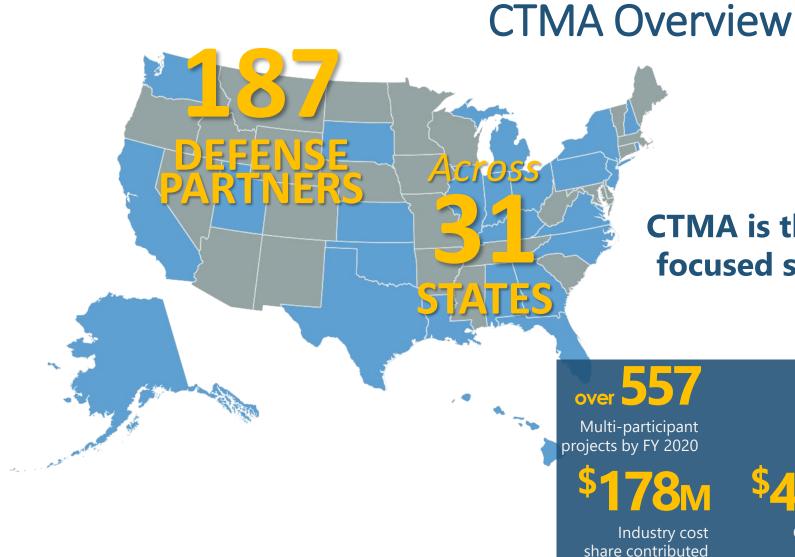


COMMERCIAL TECHNOLOGIES FOR MAINTENANCE ACTIVITIES

CTMA PROGRAM OVERVIEW

Greg Kilchenstein, ODASD-MR

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FOR MAINTENANCE ACTIVITIES

CTMA is the only DoD-wide program focused solely on maintenance and sustainment

Awards for innovation

Cost savings

to date

Applied in OSD & Congressional funds

Service-directed funds applied

₽679M

Total projected echnology transition savings by 2023 rate since 2005

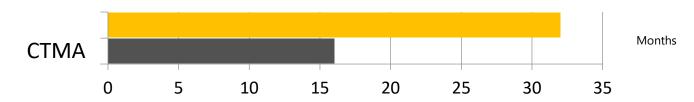


Modernizing the Organic Industrial Base Since 1998!



The CTMA Product:

- Cooperative Agreement Non FAR based contract
- Governed by 2 CFR Part 200
 - CAS Compliance not required
- Streamline business process 45 90 days cradle to execution
- Leverages industry innovation
- Facilitates cross industry / cross service collaboration
- Requires industry investment industry as technology solution partner
- Evaluate / Demonstrate / Validate
- Communicate / Champion / Outreach DoD Wide Transition



Timeline to Procurement

CTMA initiatives are moving forward to transition while traditional development efforts are still initiating contracts.



- Unique Collaborative Agreement, a joint NCMS/DoD partnership since 1998
- Focused on DoD Maintenance and Sustainment
- Money transfer via MIPR
- Demonstrate/pilot advanced technologies/process capabilities/system sustainment
- Allows DoD to "try it before you buy It"
- Project requirements to qualify:
 - Can not be used for asset acquisition (demonstration / evaluation only) *
 - > RDT&E (2-5 years POP) and O&M (1 year POP) oriented projects accepted
 - Focus on public good first, DoD second
 - Satisfies a maintenance and sustainment need
 - Industry cost share required
 - Multiple project partners (industry, academia, services) preferred
 - * 17 NDAA Section 806 Exception



HOW DO PROJECTS START?

- 1.) Government has conducted market research and has identified a technology they are interested in evaluating or demonstrating
 - NCMS works with technology provider to develop concept paper and statement of work
 - Project announcement is issued to inform industry what technology the government is currently evaluating
 - NCMS and government sponsor provide justification for value added solution and technology partner
- 2.) Government has a technology need and would like to see what is available in the public domain
 - NCMS issues a sources sought identifying the technology need
 - Sources Sought is emailed to distribution list and posted on the NCMS website
 - Request capabilities statement and cost summary form
 - Sources sought can leverage Section 806 language to complete competition up front
 - Government evaluates submitters and down selects technology provider
 - NCMS works with technology provider to develop concept paper and statement of work

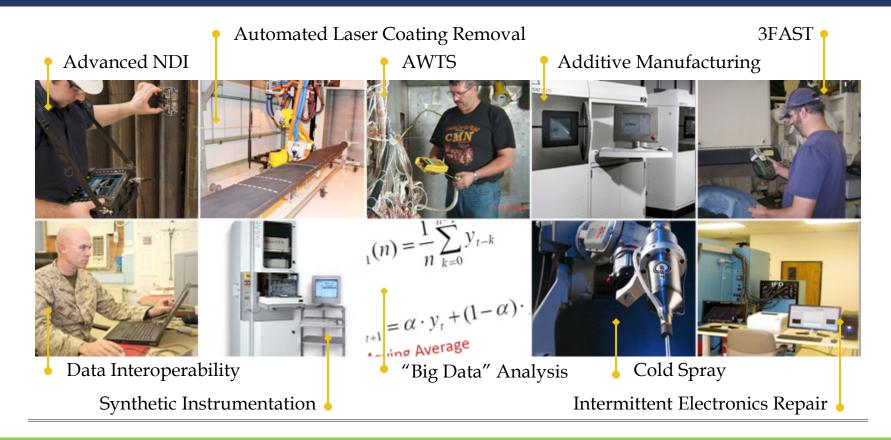


Project Formation

Concept Paper – The Essentials (Not a Statement of Work)

- Follows a specific format established by WHS (approving agency)
- Strong focus on satisfying a public benefit (primary) and DoD (secondary)
- DoD entity identified as a testbed/demonstration/pilot
- Must be maintenance and sustainment focused
- General tasks and deliverables are identified
- Collaborative partners are delineated
- Partnering resources identified government and industry cost share
- Period of Performance defined

Changing Maintenance Paradigms



I believe that CTMA plays a critical role with interfacing the DoD and the commercial sector, especially those companies that don't traditionally work with the DoD. These emerging technologies expand our aperture and are a critical component to the readiness of our warfighter.

Colonel Howard K. Marotto II (Ret), Next Generation Logistics, Deputy Director, Additive Manufacturing and Innovation.